



2019 PERFORMANCE FINANCING BY JOHN DEERE FINANCIAL



The Performance Financing program offers dealers an opportunity to provide farmers a seed discount, a competitive finance rate on DEKALB®, Asgrow®, and Deltapine® brand seed, and a competitive finance rate on purchases of eligible Monsanto herbicide and Seed Applied Solutions products and seasonal terms.

Program Eligibility/Requirements:

- \$2,500 Minimum Purchase/Finance amount required for all eligible products

Eligible Seed Products	Dealer Submits Purchases to John Deere Financial By:	Farmer Payment Due Date	Interest Rate (APR)	Seed Discount
DEKALB and Asgrow Seed Including Corn, Sorghum, Soybeans, Spring Canola, Spring Alfalfa <i>Excludes Fall Seeded Crops - Fall Alfalfa</i>	October 19, 2018	November 2019	Prime -1% ¹	7%
	November 20, 2018	November 2019	Prime -1% ¹	5%
	January 18, 2019	November 2019	Prime -1% ¹	3%
	June 30, 2019	November 2019	Prime -1% ¹	0%
Deltapine Cotton	July 31, 2019	February 2020	Fixed 0% ²	0%

Eligible Herbicide/Pesticide and Seed Applied Solutions Products	Dealer Submits Purchases to John Deere Financial By:	Farmer Payment Due Date	Interest Rate (APR)
All Monsanto Crop Protection Products for Corn/Sorghum/Soybeans/Spring Canola/Spring Alfalfa All Acceleron® Seed Applied Solutions and Monsanto BioAg™ Products for Corn/Sorghum/Soybeans/Spring Canola/Spring Alfalfa	June 30, 2019	November 2019	Prime -1% ¹
All Monsanto Crop Protection Products for Cotton All Acceleron® Seed Applied Solutions and Monsanto BioAg™ Products for Cotton	July 31, 2019	February 2020	Prime -1% ¹

¹Offer valid on purchases made between September 1, 2018 and June 30, 2019. Offer limited to Multi-Use Account Agricultural customers with an available Special Terms credit limit. Subject to the Multi-Use Account credit agreement and approval. Prime -1% APR from the date of purchase, which may be prior to delivery, until November 2019, when the entire transaction amount and accrued interest is due in full. The Prime Rate will vary with the Citibank Prime Rate. Regular Multi-Use Account rates will apply after that date. Offer may be limited to qualifying products. \$2500 minimum purchase required. Subject to merchant participation, see your local merchant for complete details. Multi-Use Accounts are a service of John Deere Financial, f.s.b. 7% Seed Discount applies only to purchases made by October 19, 2018; 5% Seed Discount applies only to purchases made by November 20, 2018; 3% Seed Discount applies only to purchases made by January 18, 2019.

²Offer valid on purchases made between February 1, 2019 and July 31, 2019. Offer limited to Multi-Use Account Agricultural customers with an available Special Terms credit limit. Subject to the Multi-Use Account credit agreement and approval. 0% APR from the date of purchase, which may be prior to delivery, until February 2020, when the entire transaction amount and accrued interest is due in full. Regular Multi-Use Account rates will apply after that date. Offer may be limited to qualifying products. \$2500 minimum purchase required. Subject to merchant participation, see your local merchant for complete details. Multi-Use Accounts are a service of John Deere Financial, f.s.b.



2019 PERFORMANCE FINANCING BY JOHN DEERE FINANCIAL (CONTINUED)



Funding for seed will be credited to the dealer by Monsanto Company. Funding for Monsanto herbicide will be sent to the dealer from John Deere Financial.

Offer Conditions

- A Seed Dealer account must be an MBSD (Direct Monsanto Branded Seed Dealer) type to submit transactions on **www.JDFMerchantService.com** to apply for financing with the DEKALB® Asgrow® Deltapine® Performance Financing by John Deere Financial.
- A Farmer can participate in Performance Financing by John Deere Financial or Seed 0% Interest Financing Program [FARM FLEX] BUT NOT ON THE SAME UNIT OF SEED.
- **Dealer must submit NET Dealer Cash Prepay, purchase transactions (less seed discount) via www.JDFMerchantService.com** by the above submission deadline in order to receive the applicable discount and financing rate.
- The system opens September 1, 2018 for DEKALB and Asgrow Branded Seed and February 1, 2019 for Deltapine Branded Seed.
- **June 30, 2019** is the last day to apply Performance Financing Seed Merchandise Credits via **www.JDFMerchantService.com** for DEKALB Asgrow and July 31, 2019 for Deltapine.
- Farmer must have a John Deere Financial Agricultural Preferred account with an approved special terms credit limit.
- Farmer must have an active Monsanto Technology / Stewardship Agreement (MTSA).
- Upstream and Downstream Seed Treatment is eligible to be included if the seed is treated with a Monsanto seed treatment.
- Signed Sales Invoice - Obtain the signature of the customer or authorized signer on the John Deere Financial Multi-Use Account sales ticket. Please keep the signed John Deere Financial invoice along with your in-house receipt for 7 years.
- No discount or other promotional payment shall be paid on units of eligible products under this program where the sale is executed via an online electronic point of sale system unless approved by Monsanto in writing.

Retailer/Dealer must be a registered John Deere Financial merchant.

- Registration can be completed online at **www.JDFMerchantService.com**.
- Also available online are: customer lookup, account credit status, credit application, and merchant reports.
- Customer Name and Account Report identifying customers who have financed with John Deere Financial is available on website – **www.JDFMerchantService.com**.
- For billing corrections or returns instructions, select “User Manual” under “Online Transaction Center” and then select “submit credit.”

For assistance, contact your local John Deere Financial Area Sales Manager or Merchant Service @ 800-255-5127.